	Current Period			Cumulative Period				
Program Initiative	Annual kWh Savings	Actual Expenditures	Participants	Annual kWh Savings	Actual Expenditures	Participants	Budget	Actual % of Budget
A1a - Residential New Homes & Renovations	4,496.69	\$5,117.00	2	93,872.27	\$39,049.33	10	\$0.00	0.00%
A2a - Residential Coordinated Delivery	97,338.00	\$205,074.63	225	119,363.00	\$378,285.98	286	\$1,534,475.45	24.65%
A2b - Residential Conservation Services (RCS)	0.00	\$29,003.50	139	0.00	\$37,257.49	189	\$180,224.00	20.67%
A2c - Residential Retail	16,910.63	\$63,785.25	59	173,203.92	\$240,894.71	419	\$0.00	0.00%
A2d - Residential Behavior	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
A3i - Residential HEAT Loan	0.00	\$43,808.56	73	0.00	\$205,667.32	129	\$0.00	0.00%
Res Subtotal	118,745.32	\$346,788.94	498.00	386,439.19	\$901,154.83	1,033	\$1,714,699.45	
Res % of Total	74.09%	83.05%	97.84 %	30.70%	59.48%	86.08%	48.50%	
B1a - Income Eligible Coordinated Delivery	3,147.00	\$48,652.92	3	36,680.24	\$151,329.40	77	\$570,260.06	26.54%
IE Subtotal	3,147.00	\$48,652.92	3.00	36,680.24	\$151,329.40	77	\$570,260.06	
IE % of Total	1.96%	11.65%	0.59%	2.91%	9.99%	6.42%	16.13%	
C1a - C&I New Buildings & Major Renovations	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C1a - C&I New Buildings & Major Renovations — Municipal	0.00	\$1,361.25	1	0.00	\$10,113.50	2	\$0.00	0.00%
C2a - C&I Existing Building Retrofit	38,380.12	\$13,104.68	3	458,558.36	\$409,366.99	41	\$1,250,688.47	32.73%
C2a - C&I Existing Building Retrofit - Municipal	0.00	\$7,500.00	2	0.00	\$8,125.00	3	\$0.00	0.00%
C2b - C&I New & Replacement Equipment	0.00	\$157.00	2	376,944.03	\$34,883.46	44	\$0.00	0.00%
C&I Subtotal	38,380.12	\$22,122.93	8.00	835,502.39	\$462,488.95	90	\$1,250,688.47	
C&I % of Total	23.95%	5.30%	1.57%	66.38%	30.53%	7.50%	35.37%	
Total	160,272.44	\$417,564.79	509	1,258,621.83	\$1,514,973.18	1,200	\$3,535,647.98	

*Costs include those costs that has been recorded through this period and are not necessarily representative of all activity through this month **All information presented is preliminary and subject to change.